

HUDSON



- 1921 -

SERVICE DEPARTMENT LETTERS

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HUDSON MOTOR CAR COMPANY

CABLE ADDRESS
HUDSONCAR

DETROIT, MICH. U.S.A.

DONATED BY
PHIL ROSKI'S ESTATE

March 15, 1921,

TO HUDSON AND ESSEX DISTRIBUTORS AND DEALERS:

It will be necessary for us to begin making deductions from the net amount of credit on claims material returned which has seen a year or more service as follows:

Hudson R/A,	Housing assemblies	\$35.00
Hudson " "	Differentia/ & Gear set ass'y,	60.00
Essex " "	Housing assemblies	30.00
Essex " "	Differential & Gear set ass'y	60.00

For your own protection therefore in the future please be guided by this information, in making replacement of these assemblies.

Yours very truly,

HUDSON MOTOR CAR COMPANY
ESSEX MOTORS

Ser-573
S.E.60



HUDSON MOTOR CAR COMPANY

CABLE ADDRESS
HUDSONCAR

DETROIT, MICH. U.S.A.

April 13, 1921.

In replying refer to
Department of

TO ALL HUDSON AND ESSEX DISTRIBUTORS AND DEALERS:

READ THIS IMPORTANT NOTICE:

Many cotton cowl covers are being returned to us for credit in such poor condition that they are unfit for any further service. Not only are they torn but many are so greasy and filthy that it is apparent they have been used as waste to clean head lamps and greasy parts of the car or have been heaped in greasy shop corners awaiting the accumulation of a number of them before being returned.

Please return them promptly in small lots and keep them clean; don't tear them.

Effective at once, no credit will be allowed for either cowl covers or car covers unless they are received in the factory free from grease and are in good condition.

Yours very truly,

HUDSON MOTOR CAR COMPANY
ESSEX MOTORS

Ser-581
S.E. 66



HUDSON MOTOR CAR COMPANY

CABLE ADDRESS
HUDSONCAR

DETROIT, MICH. U.S.A.

April 22, 1921.

In replying refer to
Department of

TO ALL HUDSON AND ESSEX DISTRIBUTORS AND DEALERS:

Because of your failure to specify colors on your orders for painted parts we find it necessary to holdup and write for this information on about 60% of the orders received for this class of material.

Since the paint specifications have been changed and also a great many of the cars which you have had in your stock have been re-finished, it is essential that your specifications include the colors. This will eliminate delay and a great deal of unnecessary correspondence which is now necessary.

Your co-operation will be appreciated.

Yours very truly,

HUDSON MOTOR CAR. COMPANY
ESSEX MOTORS

Ser-584
S.E.67



HUDSON MOTOR CAR COMPANY

DETROIT, MICH. U.S.A.

CABLE ADDRESS
HUDSONCAR

May 12, 1922.

THIS LETTER SUPERSEDES SERIAL LETTER NO.585.

TO ALL HUDSON AND ESSEX DISTRIBUTORS & DEALERS:

SUBJECT: Oversize Piston Pins & Rings.

Apparently it is the impression that we are carrying Oversize Piston Pins and Rings in all sizes. To correct this we are listing below available sizes to which please confine your orders.

HUDSON

13192 Piston Rings	.005	13093 Piston Pins	.002
" "	.010	" "	.005
" "	.020	" "	.010
" "	.030	" "	.015
		" "	.020
		" "	.025
		" "	.030

ESSEX

50120 Piston Rings	.005	50113 Piston Pins	.002
" "	.020	" "	.005
" "	.025	" "	.010
" "	.030	" "	.015

Yours very truly,

HUDSON MOTOR CAR COMPANY
ESSEX MOTORS

Ser-586
S.E.69



HUDSON MOTOR CAR COMPANY

CABLE ADDRESS
HUDSONCAR

DETROIT, MICH. U.S.A.

July 15, 1921.
In replying refer to
Department of

TO ALL HUDSON AND ESSEX DISTRIBUTORS AND DEALERS:

We are receiving daily a great many orders listing items on which the symbol numbers and descriptions do not agree.

This is largely due to carelessness on the part of order clerks or typists in transcribing the orders, and we are sure this trouble can be eliminated by carefully rechecking the orders before sending them to the factory. In so doing you will obviate much unnecessary correspondence and delay.

Your co-operation will be to our mutual benefit.

Yours very truly,

HUDSON MOTOR CAR COMPANY
ESSEX MOTORS

Ser-591
S.E. 73



HUDSON MOTOR CAR COMPANY

CABLE ADDRESS
HUDSONCAR

DETROIT, MICH. U.S.A.

August 22, 1921.

TO ALL HUDSON DISTRIBUTORS AND DEALERS:

Please refer to Page 31 of our Model. "J" and "4-J" catalogs in which some of the early issues have the first two items incorrectly listed, showing the Right hand Fender opposite the Left Hand part number and the Left hand Fender opposite the Right Hand part number.

The correct symbol numbers and descriptions are as follows:-

16263 Rear Fender Left Hand

16264 Rear Fender Right hand

To insure your ordering and receiving correct fenders, kindly see that all of the catalogs in your organization are corrected to agree.

Yours very truly,

HUDSON MOTOR CAR COMPANY

Ser-595



HUDSON MOTOR CAR COMPANY

CABLE ADDRESS
HUDSONCAR

DETROIT, MICH. U.S.A.

September 10, 1921

TO ALL HUDSON AND ESSEX, DISTRIBUTORS AND DEALERS:

When sending material of any kind in to the factory, four copies of claim sheets covering the shipment must be mailed to us. If you wish to retain a copy, an extra sheet can be made up for yourselves,

Please see that this information gets to the party in your organization who handles the return material, as our present system of handling credits necessitates this detail. be followed out.

Yours very truly,

HUDSON MOTOR CAR COMPANY
ESSEX MOTORS

Ser-596
S.E. 78



HUDSON MOTOR CAR COMPANY

CABLE ADDRESS
HUDSONCAR

DETROIT, MICH. U.S.A.

September 23 1922.

In replying refer to
Department of

TO ALL HUDSON AND ESSEX DISTRIBUTORS AND DEALERS:

From time to time we have cautioned against the purchase of parts from parts manufacturers and factory sources of supply, who are endeavoring to unload replacement parts which do not meet our specifications.

As a specific instance, the Wisconsin Machinery & Mfg. Company of Milwaukee, Wis., have been offering Hudson dealers Hudson 6-40 pistons at \$1.50 and Hudson Super-Six pistons at \$1.75. To quote their letter, they state that the reason for their being able to make these prices is, - "The curtailment in production of cars has caused an accumulation of a large number of finished pistons at our plant for which we are not able to receive delivery specifications from car manufacturers, and it is necessary for us to turn these castings into cash. We have manufactured a large number of Hudson Super-Six pistons for the factory for a number of years, and the pistons which we are offering you are exact duplicates carried by the factory service department."

At the time of writing this letter, the facts are as follows: The Wisconsin Machinery & Mfg. Company manufacture pistons for our Service requirements. They have not received any cancellations since February 1921, and then only to the extent of 30 pistons and at their own request. On the contrary they have outstanding specifications for over 4,000 pistons. They ship us pistons from time to time, but out of a total of 3624, furnished during the last seven months, we have had reason to reject and return 2874 because they were not up to our specifications. In July they advised us that it would be necessary for them to order 2500 more castings because of heavy scrappage in manufacture.

We call this to your attention that you may judge for yourselves how unwise it is to accept the statements of parts manufacturers regarding replacement parts as being in accordance with Hudson and Essex standards. We suggest that Hudson and Essex dealers and distributors sell only Hudson and Essex manufactured and inspected parts.

Yours very truly,

HUDSON MOTOR CAR COMPANY
ESSEX MOTORS

Ser-597
S.E. 79

Service Department



HUDSON MOTOR CAR COMPANY

CABLE ADDRESS
HUDSONCAR

DETROIT, MICH. U.S.A.

September 29, 1921

In replying refer to
Department of

TO ALL HUDSON DISTRIBUTORS AND DEALERS:

The items listed on the accompanying sheets are ones that have entered production with the recent changes made on the Super Six cars. All cars having these new improvements will have motors with serial numbers commencing with Motor #118001.

Inasmuch as bulk new parts catalog will not be ready for several months, these sheets will have to suffice until our new issue is ready for distribution.

If additional lists are necessary, they will be furnished upon request, in quantities to meet the needs of your organization.

Yours very truly,

HUDSON MOTOR CAR COMPANY

Ser-599

MOTOR

Number Required	Hudson Symbol	Interchangeable Essex Symbol	DESCRIPTION	Supercedes	Price Each
1	23250		Motor Assembly	16300,	670.00
1	22797		Flywheel	13165	12.50
1	22824		Exhaust Manifold	16305	5.50
25	22890		Cylinder Head Stud	13131	.15
1	22891		Cylinder later Outlet Manifold Assy	16389	3.50
1	22955		Cylinder Head Assembly	13976	15.25
1	23251		Cylinder head Gasket	13122	1.25
1	22956		Crankshaft Assembly	13961	75.00

Cylinder block symbols remain the same 20010-20012
20013. When ordering cylinder blocks for New Motor give Motor Number.

CARBURETOR

1	23131		Carburetor Complete with Choke	22212	35.00
1	23129		Carburetor Assembly less Choke	22213	30.00
1	23125		Carburetor Float Chamber Cover Assy.	22217	1.25
1	23120		Carburetor Float Chamber Cover	22218	.30
1	23126		Carburetor Float Chamber Complete	22216	7.90
1	23127		Carburetor Float Chamber & Plug Assy.	22215	3.25
1	23128		Carburetor Float Chamber Assy.	22214	2.60
1	23121		Carburetor Float Chamber Cover Gasket		.05
1	23122		Carburetor Float Chamber Compen- sator Cap	15859	.25
1	23139		Carburetor Metering Pin	14514	.35

CARBURETOR AIR & GAS CONTROL

1	22823		Carburetor Choke Valve Body Assy.	17479	5.00
1	23145		Rocker Shaft to Choke Rod Assy.	16501	.60
1	22762		Rocker Shaft to Choke Rod	16437	.25
1	22751		Carburetor Choke Hot Air Pipe		.35
1	22750		Carburetor Choke Air Inlet Elbow		.25

Sheet #1
with Ser: 599

CLUTCH

No. Req'd	HUDSON SYMBOL	Interchangeable Essex Symbol	DESCRIPTION	Supercedes	Price Each
1	22770		Clutch Assembly	19542	30.00
1	22772		Clutch Cover Assembly	202148	3.25
6	22795	53070	Clutch Driving Disc. Assy.	581	1.65
1	22796		Clutch Pressure plate Assy.		1.65
1	22799		Clutch Drum & Hub Assy.	11203	12.00
8	22774	50358	Clutch Drum Bolt	7358	.02
6	22776	50251	Clutch Driven Disc.	20249	.90
1	22778		Clutch Drum	6331	5.00
1	22779	50254	Clutch Cover Gasket	5684	.25
1	22780		Clutch Drum Hub	11120	6.00
4	22781		Clutch Drum Jaw Liner	7852	.15
1	22782	50262	Clutch Drum Hub Pin		.15
1	22784	50255	Clutch Cover Oil Retainer Ring	11119	.15
8	22785		Clutch Spring Retainer		.10
1	22786		Clutch Thrust Bearing Retainer	19612	1.20
8	22787		Clutch Spring	6349	.15
4	22790		Clutch Driving Stud	6348	.25
8	22791		Clutch Spring Stud		.15
1	22792		Clutch Release Spider		2.20
1	18150	52897	Clutch Annular Thrust Bearing		9.40
4	22849		Clutch Driving Stud Spacer		.05
14	22699	54954	Clutch Silencing Spring #1	1053	.02
10	22788	54953	Clutch Silencing Spring #2	1053	.02

TRANSMISSION

1	22800		Trans. Assy, LHD 4-9/11 or 4 9/10 to 1 ratio	16800	175.00
1	22943		Trans. Assy. LHD 4-5/11 to 1 ratio	16800	175.00
1	22801		" " RHD 4-9/11 or 4-9/10 to 1 ratio	16801	175.40
1	22944		Trans. Assy. RHD 4-5/11 to 1 ratio	16801	175.00
1	22945	"	M/S rear brg. Cap Assy.		
			449/11 or 4 9/10 to 1 ratio	10986	1.30
1	22946	"	M/S rear brg. Cap Assy		
			4-5/11 to 1 ratio	10986	1,30
1	22744		Trans. Mainshaft	9804	5.75
1	22802		Trans. Case LHD	9803	40.00
1	22803		Trans. Case RHD	13195	35.00
1	22804		Trans Mainshaft Drive Gear	16347	11.55
1	401	52898	Trans. Mainshaft Drive Gear Annular Brg,		5.50
1	22805		" M/S frt, brg. cap LHD	9816	2.15
1	22806		" " " " cap RHD	9817	1.95
1	22807		" " " " gasket	9818	.01
1	22808		" " drive gear steel washer	9834	.35
1	22809		" " " " bronze washer	10169	.50
1	22810		" Packing Front Ring	2763	.20
2	22811		" Hand Brake Lever Ratchet	19635	.55
1	22812		" Case Cover Gasket	6622	.01
1	22813		Clutch Throwout Yoke LHD	6332	1.25
1	22814		Clutch Throwout Yoke RHD	6332	1.25
1	22773		Clutch Throwout Yoke Bolt	6347	.55
1	31433		Clutch Throwout Yoke Bolt Nut	12172	.03

TRANSMISSION - CONT.

No. Req'd	HUDSON SYMBOL	Interchangeable Essex Symbol	DESCRIPTION	Supercedes	Price Each
1	22745		Trans. M/S Rear Bearing Cap	9818	1.65
3	22752	54624	Trans. Speedometer Pinion Sleeve		.70
1	22753	51846	Trans. Speed. Pinion Sleeve Shim		.03
1	22938		Trans. Speed. Drive Gear 4-5/11, 4-9/10 or 4-9/11 to 1	10598	1.85
1	22939		Trans. Speed. Pinion 10 teeth 4-5/11 to 1 ratio	11726	.25
1	22941		Trans. Speed. Pinion 11 teeth 4-9/10 or 4-9/11 to 1 ratio	13690-13732	1.25
1	22942		Trans. Speedometer Drive Gear Spacer		.20
1	23071		Trans. Speed. Drive Gear Washer		.10

PEDAL CONTROL

1	22892		Pedal Control complete LHD	5680	5.50
1	23083		Clutch Pedal Spring LHD		.15
1	22896		Clutch Pedal LHD	6392	1.00
1	22898		Brake Pedal LHD	6393	1.50
1	22900		Pedal Bracket LHD	6394	1.00
2	22950		Clutch & Brake Pedal Pad LHD	7274	.60
2	1308		Clutch & Brake Pedal Pad Screw LHD & RHD	5646	.15
2	22903		Clutch Pedal Shaft LHD	6395	.85
1	22905		Clutch Throwout Yoke Spring LHD		
1	22906		& RHD	6397	.03
1	22907		Clutch Yoke Link LH & RHD	6356-6406	.45
1	22893		Clutch Pedal Lever LHD	6395	.85
1	22897		Pedal Control Complete RHD	7992	5.50
1	22899		Clutch Pedal RHD	7108	1.55
1	22901		Brake Pedal	7947	1.50
2	22902		Pedal Bracket RhD	7109	1.00
1	22904		Clutch & Brake Pedal Pad RHD	7274	.60
			Pedal Shaft LHD	7110	.35

DASH CARBURETOR AIR & GAS CONTROL

1	22951		Carb. Air Cont. Shaft Upper Lever Assy.	18971	.30
1	22819		Carb. Gas Control Tube Lever	13514	.35
1	22756		Carb. Air & Gas Cont. Cowl Plate	16436	.60
1	22760		Carb. Air Control Shaft Lever	17640	.15

COWL INSTRUMENTS N. P. FINISH

1	23094		Oil Gauge Complete	19292	1.50
1	23100		Oil Gauge Assembly	19293	1.40
1	23095		Speed. Head Assy.(Miles) Furnished	19291	
1	23096		Speed. Head Assy.(Kilos) by Stewart-Warner	19334	
1	23097		Ammeter Assembly (Clarke)	22659	2.00
1	23111		Ammeter Assembly (Nagel) Optional		2,00
1	23106		Instrument Lamp Assembly	19560-21588	1.20
1	23099		Instrument Lamp Shade	19561	.25
1	23109		Instrument Lamp Shade Sleeve	19562	.20
1 Del.	1219		Switch (Furnished by United Motor Service)	Del.1188	

DASH SHUTTER & VENTILATION CONTROL

No. Req'd	Hudson Symbol	Interchangeable Essex Symbol	DESCRIPTION	Supercedes	Price Each
2	23108		Cowl Ventilator & Rad. Shutter	14877	.25
			Operating Knob	20808	
1	21993		Rad. Shutter Adj. Shaft	14856	.45
<u>LAMPS</u>					
2	23141		Headlamp Comp. (with Patterson Lens)	21661	12.00
2	23138		Headlamp Door Comp.(with " ")	20846	5.40
2	23130		Headlamp Lens (Patterson)	20845	1.25
<u>FRAME</u>					
1	22129		Starting Crank Bracket	18621	1.25
2	18119		Starting Crank Bracket Bolt	18622	.35
1	21813		Frame Front Spring Brkt.RH REAR RHD	19036	3.25
1	22033		Frame Front Spring Rear Brkt. Oil Cup Extension RHD	19038	1.25
<u>SPEEDOMETER SHAFT</u>					
1	22937		Speed. Shaft LHD & RHD (Furnished by Stewart-Warner)	10212-11293	
<u>UNIVERSAL JOINT & PROPELLER SHAFT</u>					
1	22698		Univ. Jt. & Propeller Shaft Assy.	18959	44.00
1	22949		Univ. Jt. Rear & Prop. Shaft Assy.	18981	27.50
1	22749		Propeller Shaft	18958	22.00
<u>BRAKE CONTROL</u>					
1	22755		Pull Rod Assy. Brake Pedal to Equalizer LHD & RHD	114257-14264	.40
1	22754		Hand Brake Pull Rod Assy. H.B. to Cross Shaft LHD & RHD	19570	.40
1	22832		Hand Brake to Cross Shaft Pull Rod LHD & RHD	7654	.25
1	22831		Brake Pedal to Equalizer Pull Rod LHD & RHD	15472-13683	.40
<u>SPARK THROTTLE & OIL CONTROL</u>					
1	22919		Accelerator Pedal Pull Rod Assy. LHD	14276	.60
1	22911		Accelerator Pedal Pull Rod LHD	13576	.25
1	22912	51756	Accelerator Pedal LHD & RHD	13575	.35
1	23147		Accelerator Pedal Shaft & Lever Assy.		1.00
1	22909		Accelerator Pedal Shaft LHD		.40
1	22910	51762	Accelerator Lever LHD		.50
1	22916		Throttle Cont. Rocker Shaft Assy, RHD	17557	1.50
1	22920		Accelerator Pedal Pull Rod Comp. RHD	17559	.35
1	22915		Accelerator Pedal Pull Rod Assy. RHD	17418	.35
1	22914		Accelerator Pedal Shaft Lever RHD	14133-17413	.30
1	22913		Accelerator Pedal Shaft RHD	17417	.10
1	23148		Accelerator Pedal Shaft & Lever Assy. RHD		1.04

FLOOR BOARDS

No. Req'd	Hudson Symbol	Interchangeable Essex Symbol	DESCRIPTION	Supercedes	Price Each
1	22935		Floor Board RHD & LHD All Models Except 4 Pass. Coupe	21454-21453 211457	3.00 3.00
1	22936		Floor Board RHD & LHD 4 Pass.Coupe		
<u>TOE PLATES</u>					
1	22921		Toe Plate Comp. LHD All Models	19520-13480	2.75
1	22922		Toe Plate Assy. LHD & RHD All Models - 17436-19518-13481-17422-	19519	2.75
1	22929		Toe Plate Trap Door Assy. LHD All Models	131482	.60
1	22930		Toe Plate Comp. RHD All Models	17437-17547	1.25
1	22931		Toe Plate Trap Door Assy. RHD All Models	175148	.60
	22932		Toe Plate Trap Door & Accelerator Pedal Assy. RHD All Models	17438-18568	3.00
1	22925		Toe Plate Accelerator Pedal Brkt. LHD All Models	15228-13488	.30
1	22928		Toe Plate Accelerator Pedal Brkt. RHD All Models	17412	.30
<u>FENDERS</u>					
1	22394		Front Fender R.H.	18853	17.00
1	22395		Front Fender L.H.	188514	17.00
1	22396		Rear Fender RH 4 Pass. Ph.	16595	15.00
1	22397		Rear Fender LH 4 Pass. Ph.	16608	15.00
3	22398		Rear Fender RH 7 Pass. Ph.	18547	15.00
1	22399		Rear Fender LH 7 Pass. Ph.	18550	15.00
1	221400		Rear Fender RH 4 Pass. Coupe & R.L.	18645	15.00
1	221401		Rear Fender LH 4 Pass. Coupe & R.L.	19301	15.00
1	22402		,Rear Fender RH T.L.	19604	15.00
1	22403		Rear Fender LH T.L.	19440	15.00
11	22404		Rear Fender RH Lim.	20530	15.00
1	221405		Rear Fender LH Lim.	20531	15.00
1	221406		Rear Fender T.S. R.H.	21021	15.00
1	22407		Rear Fender T.S. L.H	21022	15.00
<u>RUNNING BOARD SPLASH GUARDS</u>					
1	22408		Splash Guard R.H.	16267	5.50
1	221409		Splash Guard L.H.	16269	5.50
<u>RADIATOR SPLASH GUARD</u>					
1	22829		Radiator Splash Guard Assy. (For. Radiator with shutters)		4.00
1	22830		Radiator Splash Guard Assy. (For Radiator without shutters)		4.00

FLOOR BOARDS

No. Req'd	Hudson Symbol	Interchangeable Essex Symbol	DESCRIPTION	Supercedes	Price Each
1	22880		Front Floor Mats Lap 4 & 7 Pass. Ph. - Rubber	13344-21450 19517	6.50
1	22881		Front Floor Mats RHD 4 & 7 Pass. Ph. - Rubber	21666-16775 175549	6.50
1	22882		Front Floor Mats LHD T.S. (Rubber)	19503	6.50
1	22883		Front Floor Mats LHD T.S. (Rubber)	20003	6.50
1	22885		Front Floor Mats LHD LIM. T.L.& R.I. (Cocoa)	21448-16451	12.00
1	22886		Front Floor Mats RHD Lim. T.L.& R.I. (Cocoa)	21447-21067	12.00
1	22887		Toe Board Mat LHD Lim. T.L.& R.L. (Rubber)	20665	1.75
1	22888		Toe Board Mat RHD Lim. T.L.& R.L. (Rubber)	20666	1.75

Sheet 7
with Ser: 599



HUDSON MOTOR CAR COMPANY

CABLE ADDRESS
HUDSONCAR

DETROIT, MICH. U.S.A.

November 21, 1921.

TO HUDSON AND ESSEX DISTRIBUTORS AND DEALERS:

EFFECTIVE AT ONCE. We will regrind Essex and Hudson cylinder blocks in sizes .010 and .020 above standard at a net charge of \$2.00 per cylinder bore, making a total of \$8.00 net on the Essex blocks and \$12.00 net on the Hudson blocks.

This price is considerably lower than the average charge for regrinding made by local shops. In addition to this you have the guarantee of getting a reground job that is up to the factory standard in accuracy and workmanship.

Piston Assemblies and other parts, which, because of wear, are necessary to replace, will be charged at regular list prices subject to prevailing discounts,

Since it is your custom to charge the owners with transportation expense to and from the factory on blocks sent in for regrinding, it is expected that this net regrinding charge will be extended to the owners. It is our intention to quote this price on any direct inquiries received at the factory and also publish this quotation in our next issue of our parts price list which we will furnish owners as well as dealers and distributors.

Your discounts on replacement parts will fully cover your handling expense and give you a liberal margin of profit on transactions of this kind.

Yours very truly,

HUDSON MOTOR CAR COMPANY
ESSEX MOTORS

Ser-603
S.E.86



HUDSON MOTOR CAR COMPANY

CABLE ADDRESS
HUDSONCAR

DETROIT, MICH. U.S.A.

December 12, 1921.

TO HUDSON DISTRIBUTORS AND DEALERS:

The first cars with new style wheels and rims were shipped from the factory on December 6th. We are giving you below a detail list of this new type wheel equipment, so that you can order your stock and be prepared to give immediate service,

			SUPERSEDES
23208	Front Wheel Assy.	34 x 4 $\frac{1}{2}$ & 880 x 120	20022-19436
23209	Rear " "	34 x 4 $\frac{1}{2}$ & 880 x 120	20021-19437
23212	Dem. Rim Assembly	34 x 4 $\frac{1}{2}$	22696
23221	" " "	880 x 120 Cl.	201428
23228	" " Clamping Ring		20028
23226	" " Felloe Bolt		20026-8085
23227 (56267)	" " " " Nut		20542
23229 (56264)	" " Clamp	34 x 4 $\frac{1}{2}$	20542
23230	" " "	880 x 120 Cl.	20430
23222	" " Drive Plate		20032
23225 (56269)	" " Driving Lug	34 x 4 $\frac{1}{2}$	20031
3509 (56270)	" " Locking Cam	34 x 4 $\frac{1}{2}$	
23198 (56235)	" " Clamp Nut Wrench		20997
23507 (56438)	" " Tool Lock Rivet		
18184 (52405)	" " Driving Lug & Locking Cam Rivet 5/16 x $\frac{1}{2}$ CSK		

Hubs, Hub Caps, Flanges, Brake Drums & Bolts for attaching remain unchanged.

This change is effective with the following cars.

	L.H. Drive	R.H. Drive
7 - Pass. Phaeton	103958	175103
4 - Pass. Phaeton	205105	275045
Sedan	301622	329002
Coupe	331291	349000
Touring Limousine	351015	359003
Cabriolet	360268	364000
Limousines	370157	374011
Chassis	380031	385023

Yours very truly,



HUDSON MOTOR CAR COMPANY

CABLE ADDRESS
HUDSONCAR

DETROIT, MICH. U.S.A.

December 30, 1921,

TO HUDSON AND ESSEX DISTRIBUTORS:

In order that the prices charged to Hudson and Essex owners for repair parts may become more generally uniform and in agreement with our published list prices, a new policy will become effective February 1, 1922.

Our discount rates to distributors will remain the same as before, but all parts ordered shipped by freight will be billed F.O.B. destination. Our pre-paying the freight charges is contingent upon the parts specified in your order weighing at the least 100#, which is the minimum weight which the railroad companies will handle; also in the case of fenders, splash guards and other materials, to which the "nested rate" is applicable, the quantities specified must be great enough to give us the advantage of the "nested rate". (See Rule 21 - Sections 1 and 2, Consolidated Freight Classification.)

The only instance where the above requirements can be waived is when the parts are loaded in cars with automobiles and the combined weight of the parts and automobiles does not exceed the carload minimum.

All parts ordered shipped by mail or express will be F.O.B. Detroit.

The present war excise tax on parts shipments after February 1, 1922, will be absorbed by us; therefore, all prices in the new list should be quoted as they stand without any addition for the present war excise taxes thereon.

As a result of the added profit to you, through the absorbing by us of tax and transportation charges, it is expected that the custom of "adding handling charges" to the existing factory "list" prices will be discontinued. We will bill shipments starting January 1, 1922 upon the above basis, using a new reduced list, which, however, will not be ready for general distribution until February 1, 1922.

It is also expected that dealers be encouraged to order parts in larger unit shipments direct from factory on distributor's account, taking advantage of the F.O.B. destination arrangement and getting the benefit of a 25% discount where the distributor's discount is 35%, (or 17% on distributor's 25% rate.)

We recommend that parts ordered by dealers from distributor, when shipped out of distributor's stock, be discounted at 15%, 10% or special net, F.O.B.; destination when 100# order is filled. Less than 100#, mail or express orders, to be F.O.B. shipping point as heretofore.

To render adequate service on the 160,000 Hudsons and 70,000 Essex at present in use, parts stocks must be more widely distributed and not concentrated in only the larger cities. It is hoped that the above plan will bring about such readjustment by encouraging dealers to stock parts, maintain their stocks efficiently and order intelligently. A fair margin of profit to dealers is necessary to accomplish this.

It is expected that under the new plan distributors' stocks will be decreased to serve only local and emergency orders, while the dealers' stocks will be increased to serve territory requirements more promptly and at a greater profit, maintaining "factory list" to purchaser.

After February 1, 1922 no tax will be refunded on material on which credit is allowed. Such material must be returned, freight prepaid, as before.

Yours very truly,

HUDSON MOTOR CAR COMPANY
ESSEX MOTORS

EVR/EC

Service Department.

PLEASE SEE THAT THIS LETTER REACHES YOUR SERVICE MANAGER OR HEAD MECHANIC IMMEDIATELY



HUDSON MOTOR CAR COMPANY

CABLE ADDRESS
HUDSONCAR

DETROIT, MICH. U.S.A.

December 12 1921.

TO HUDSON DISTRIBUTORS AND DEALER S:

We have now made it possible for those desiring to use the new style Hudson fender on earlier Model "O" cars to do so without installing new splash guards. In this way it is not necessary to lift the body or remove bolts, a considerable saving.

This is accomplished by the use of finishing strips which are bolted to the fender and splash guard, thus making the installation rigid at this point and giving the joint a finished appearance. The same construction is used on Model "O" rear fenders.

These parts will be known as:

23387 R.H. Finishing Strip.
23388 L.H. Finishing Strip.

They will be ready for distribution about the first of the year.

Yours very truly,

Ser-606

HUDSON MOTOR CAR COMPANY